Message Text

PAGE 01 NATO 01757 281638Z ACTION EB-08

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TO SECSTATE WASHDC PRIORITY 2478

LIMITED OFFICIAL USE USNATO 1757

ATTN: EB/OCA

E.O. 11652: N/A TAGS: EGEN, XX

SUBJECT: COMMERICAL PROGRAM: RESPONSE TO CONGRESSIONAL SUBCOMMITTEE

REQUEST

REF: STATE 65702

1. WHILE WE DO NOT HAVE A COMMERICAL PROGRAM PER SE, WE DO ASSIST US FIRMS INTERESTED IN "INTERNATIONAL COMPETITIVE BIDDING" (ICB) FOR NATO INFRASTRUCTURE CONTRACTS. THIS IS HANDLED PRIMARILY BY THE TWO SPECIALIST MISSION DIVISIONS CONCERNED (COMMUNICATIONS AND ELECTRONICS AND INFRASTRUCTURE AND LOGISTICS - BOTH STAFFED BY DOD EMPLOYEES). ICB NOTICES RECEIVED FROM OTHER NATO DELEGATIONS ARE CABLED TO USDOC FOR ACTION. IN ADDITION THE TWO DIVISIONS ARE OFTEN VISITED BY US-OR EUROPEAN BASED REPRESENTATIVES OF INTERESTED AMERICAN COMPANIES, BUT THERE IS LITTLE DIRECT CORRESPONDENCE BETWEEN THE MISSION AND US FIRMS.

2. WE HAVE CHECKED THE FILES OF THE ECONOMIC, CEP, AND ILD SECTIONS FOR 1975-76 AND HAVE FOUND NO CORRESPONDENCE LIMITED OFFICIAL USE LIMITED OFFICIAL USE

PAGE 02 NATO 01757 281638Z

COMMENTING EITHER FAVORABLY OR UNFAVORABLY ON OUR SERVICES. STRAUSZ-HUPE

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Message Attributes

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Subject: COMMERICAL PROGRAM: RESPONSE TO CONGRESSIONAL SUBCOMMITTEE REQUEST

TAGS: EGEN, XX To: STATE Type: TE

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